



	3,822	3,413	3,814	4,155	5,078	9,440	7,029	6,995	5,570	5,783	
	\$339,792	\$345,436	\$371,117	\$474,695	\$599,346	\$864,691	\$714,918	\$688,151	\$655,473	\$648,452	
	2005	2006	2008	2009	2010	2012	2013	2014	2015	2016	
Having outgrown its location, 2800 Kirk Ave is purchased by William H.M. Finney Foundation. The Foundation embarks on first capital campaign.	Shepherd's Clinic celebrates 15th Anniversary in its new home at 2800 Kirk Avenue. Podiatry clinic is added. Value of services > \$1M	Two volunteer MDs dream of a kitchen to teach patients healthy cooking. Volunteers and staff mobilize and Joy Wellness Center is born. Mental health program expanded.	New patients almost double & volunteer hours increase 35%. Joy Wellness Center and Behavioral Health offer full programming. Building & grounds greatly enhanced.	Patient visits expand to 5,000+ and volunteers increase to 300+. Difficult economy drives many newly uninsured patients to our door.	A record 511 new patients, and an all-time high 9440 patient visits. Nearly 400 volunteers make it happen. Economy still struggles. Shepherd's Clinic celebrates 20 wonderful years.	Supreme Court upholds ACA. Clinic endures financial and capacity strain. Doors re-open to new patients in March. Planning for new hybrid model begins.	In addition to volunteer-driven clinic, longtime partner MedStar Union Memorial Hospital opens a fee-for-service clinic on same campus for newly insured patients	This year marked the clinic's first full year of operation post-ACA's enactment. Clinic's patient census was the largest it's been in the last several years.	Almost 300 new patients were added this year. Clinic's Diabetes Self-Management Program continues to thrive with the addition of a certified diabetes educator.		

## Shepherd's Clinic and Joy Wellness: Needed Now More Than Ever

In this time of transition and uncertainty, one thing is clear: the need in the community for Shepherd's Clinic remains. Shepherd's Clinic is an essential center of care in our north Baltimore community. Over the past twelve months, we added nearly 300 new patients, and we believe the demand for our services will continue to grow.

Thankfully, as our patient appointments have increased, so did the number of dedicated volunteers. Though Shepherd's Clinic maintains a small, dedicated staff, our work would not be possible if not for the hundreds of volunteers who donate their time to provide compassionate care. Generous volunteers from many walks of life—students, experienced professionals, people just wanting to help others—combine their talents to create the special healing environment at Shepherd's. We are especially energized by our student volunteers, and hope that this experience will help shape their professional futures

The hybrid free/fee-for-service clinic arrangement between Shepherd's Clinic and MedStar Union Memorial Hospital continues to support our patients' needs throughout their healthcare journey. Newly insured patients are able to maintain their medical home by becoming patients of the onsite MedStar-operated clinic. These patients have continued access to behavioral health services and the Joy Wellness Center.

In short, Shepherd's Clinic and the Joy Wellness Center remain a necessary part of Baltimore's healthcare safety net. As a longtime Baltimore resident, I am honored to be part of the Shepherd's tradition of volunteering. On behalf of the Board, our devoted staff and volunteers, and especially our patients, I want to thank all of you for your continued generosity.

*Wendy Kronmiller, J.D., M.Th., President Board of Directors*

**Shepherd's Clinic Board of Directors**  
 Wendy Kronmiller, J.D., M.Th., President  
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**Shepherd's Clinic Staff**  
 Glenda Skuletich, Executive Director  
 Kathy McHugh, MD, Medical Director  
 Michele McComas, RN, Clinical Coordinator  
 Sara Cawrse, NP, Clinical Nurse Practitioner  
 Lydia Walker, Clinical Nurse  
 Kelly King, Development Specialist  
 Karen Carter, Office Manager  
 Keith Carter, Operations Manager  
 Jeff Scrivens, Facilities Manager  
 Blythe Fiscella, Patient Intake Specialist  
 Susanna Lewis, LGSW, Behavioral Health Coordinator  
 Kerry Martinez, MS, RYT 500, AYS, Wellness Program Director  
 Sina Ghirma, JWC Program Coordinator  
 Tracy Holcomb, Certified Diabetes Counselor  
 Ellen Sangiamo, Volunteer Coordinator



Cooking demonstrations in Joy Wellness Center

## Shepherd's Clinic Financial Report July 1, 2015 – June 30, 2016

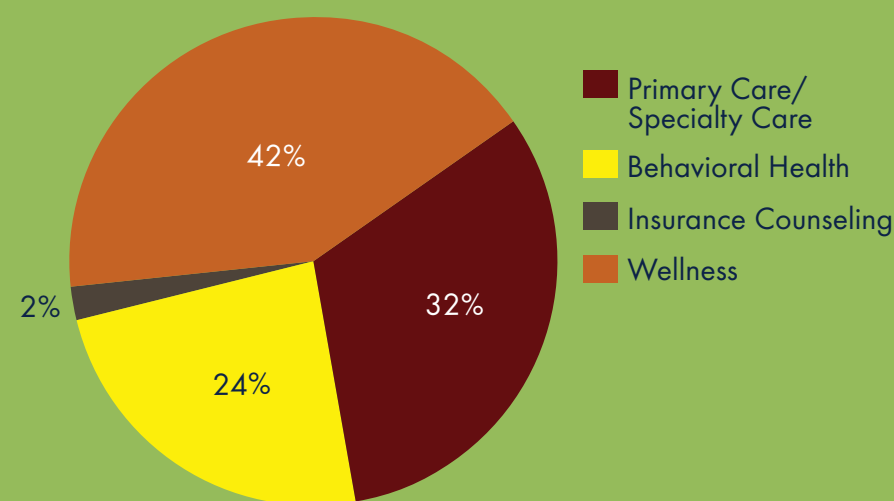
### Support and Revenue

Contributions	\$573,114
Patient Donations	\$10,115
Fundraiser	\$45,664
Other	\$1,444
<b>Total</b>	<b>\$630,377</b>

### Expenses

Salaries	\$382,353
Payroll Taxes & Benefits	\$41,267
Professional Development	\$1,780
Insurance	\$14,039
Laboratory Fees	\$18,541
Medications, Medical Supplies	\$33,122
Office Expenses	\$21,977
Postage	\$2,023
Printing & Publicity	\$3,270
Professional Fees	\$12,620
Utilities	\$28,110
Telecommunications	\$14,130
Fundraiser	\$13,936
Maintenance, Medical Waste	\$47,459
Other	\$2,961
Volunteer Services	\$10,864
<b>Total</b>	<b>\$648,452</b>

## Utilization of Shepherd's Clinic Services



## Shepherd's Clinic Volunteers

Our volunteers are some of our greatest assets. Their combined efforts totaled \$588,975 worth of donated professional services last year.



## William H. M. Finney Foundation

The Finney Foundation was established in honor of Dr. William Finney. The Foundation's mission is to support the Shepherd's Clinic. Last year, in addition to providing rent-free space to the Shepherd's Clinic and the Joy Wellness Center, the Foundation also provided grants to help the Clinic meet budgeted expenses.

The Directors of the Foundation thank the donors whose generosity has made it possible for the Foundation to support the work of the Clinic and help it provide quality services to so many underserved members of our community.

*Robert Kellner, President Board of Directors*

### William H.M Finney Foundation Board of Directors

Robert Kellner, President  
 Sara Carlton, EdD, Vice President  
 Clark Finney, Recording Secretary  
 Rear Admiral Edgar Keats, (ret.), Treasurer  
 David E. Finney  
 Thomas S. Paullin

A Unique Partnership is Born: Union Memorial Hospital & Shepherd's Clinic. Hospital's physicians provide volunteer specialty consultations and serve patients upon referral. Residents work at the clinic as part of their training. The hospital also provides diagnostic procedures and surgery.

The only clinic specifically for Baltimore's uninsured opens at 1927 St. Paul Street owned by Seventh Baptist Church. University Baptist Church provides much of the working capital. Richard Pelham donates his medical and office equipment & supplies. Pt. visits = 1 hr. of wage. Value of services = \$30,600.

The clinic is moved into 1901 St. Paul Street also owned by the Seventh Baptist Church.

Gynecology, physical therapy and dental services are offered.

Weight-loss classes added. Union Memorial limits referrals to zip code areas closest to the hospital.

Services expanded to include endocrine clinic. Dr. William Finney, the clinic's first medical director, dies.

1991	1993	1996	2000	2001	2002
850 patient visits	1,160	2,000	3,977	4,026	3,024
\$30,651 operating costs			\$256,451	\$284,219	\$276,100