850 patient visits	1160	1500	2000	3000	3000	3977	4026	3024	3380	3822	3413	3814	4155	5078 patient visits
1712 volunteer hours												8743		
\$30,651 operating costs		\$30,237		\$123,379	\$172,013	\$256,451	\$284,219	\$276,100	\$302,728	\$339,792	\$345,436	\$371,117	\$474,695	\$599,346 operating costs
1991	1993	1995	1996	1998	1999	2000	2001	2002	2003	2005	2006	2008	2009	2010

at 1927 St. Paul Street owned by Seventh Baptist Church. Memorial Hospital & Shepherd's Clinic. University Baptist Church provides much of the working Hospital's physicians provide volunteer capital. Richard Pelham donates his medical and office | specialty consultations and serve patients equipment & supplies. Pt. visits = 1 hr. of wage. Value of services \$30,600.

The only clinic specifically for Baltimore's uninsured opens A Unique Partnership is Born: Union upon referral. The hospital also provides diagnostic procedures and surgery.

Union Memorial Residents begin working in the clinic as part of their training.

The clinic is moved into 1901 St. Paul Street also owned by the Seventh Baptist Church. The William H.M. Finney Foundation is created. Gastroenterology, dermatology cardiology, & psychiatry services added. Monthly patient education classes on diabetes & hypertension start.

Gynecology, Weight-loss classes physical therapy, added. Union Memorial and dental limits referrals to zip services are code areas closest offered. to the hospital.

Services expanded to include endocrine clinic. Dr. William Finney. the clinic's first medical director, dies.

Study reveals 61% of female patients have experienced partner violence, and over half have symptoms consistent with major depression.

Having outgrown its location, 2800 Kirk Ave is purchased by William H.M. Finney Foundation. The Foundation embarks on first capital campaign.

Shepherd's Clinic celebrates 15th Anniversary in its new home at 2800 Kirk Avenue. Podiatry clinic is added. Value of services > \$1M

Two volunteer MDs dream of a kitchen to teach patients healthy cooking. Volunteers and staff mobilize and Joy Wellness Center is born. Mental health program expanded.

New patients almost double Patient visits expand to & volunteer hours increase | over 5,000 and volunteers 35%. Joy Wellness Center increase to more than 300. and Behavioral Health offer | Difficult economy drives full programming. Building | many newly uninsured & grounds greatly enhanced. patients to our door.

Shepherd's Clinic

What does the future hold for Shepherd's Clinic? How will national healthcare reform affect us, our patients, volunteers, and staff? I've been asked these questions often over the last year. The Clinic's board of directors has been conducting a strategic planning process to develop a vision for the Clinic that is responsive in these times of uncertainty and change. I'd like to share an update of that process with all of you, without whom the Clinic's mission wouldn't be possible.

Let's begin with a little perspective. The lack of insurance coverage among Baltimore City residents is just as much a crisis today as it was in 1991, when Shepherd's Clinic was founded. According to the Baltimore City Health Department, around 17% of Baltimoreans lack any form of healthcare coverage. This number has remained high for more than a decade, and is persistently greater than the rate of uninsured for all of Maryland. Using rough numbers, there are around 50,000 uninsured in the Clinic's catchment area. During this time of economic hardship, demand for the Clinic's services has risen significantly; we now have more than 2000 active patients and are running close to capacity for our number of volunteer clinicians. The Clinic is making a real difference, providing the kind of competent, compassionate care that would otherwise be out of reach for patients in need.

Some may assume that the unique role Shepherd's Clinic plays in our community will no longer be needed after 2014, when all of the provisions of healthcare reform have been enacted. After all, everyone is promised to be covered by then. In reality, though, the passage of healthcare reform has created many more questions than answers. Some specific questions related to the Clinic include: How will states, and specifically Maryland, cover the staggering cost of the called-for Medicaid expansion? How much will a larger risk pool reduce private insurance premiums, if at all? Will federal subsidies really make private insurance affordable for those living at 133–

400% of poverty, and how do you really judge affordability? How will the outcome of the midterm elections impact the reform agenda? How will Maryland, with its unique hospital rate-setting system, choose to implement reform?

It's against this backdrop of many questions that we must ask ourselves how Shepherd's Clinic should evolve in order to continue to be a valuable resource in our community. There are a few things we can be sure about. First, Jack, the board, and I believe it's important that the superior care provided to the Clinic's patients not become a barrier to the goal of universal insurance coverage—we must assist qualifying patients with the process of attaining coverage if they become eligible. Ultimately, more patients with insurance will benefit all of us. At the same time, we can't lose sight of the tremendous need that lies right in front of us. Nor can we forget the simple principles that have made the Clinic successful for nearly 20 years we provide dignified primary care for those who can't afford insurance, and we do so through the commitment of volunteers.

It is inevitable that there will continue to be uninsured in Baltimore City even after 2014, and the Clinic will be there to meet their needs. If health reform is implemented as originally advertised, according to the Congressional Budget Office the number of uninsured could be cut in half and about one-third of the Clinic's current patients could qualify for Medicaid. If these projections prove accurate, there will still be tens of thousands of uninsured in our current catchment area. This population may have different characteristics than the Clinic's current patients, but the demand for primary care among the uninsured will continue to be greater than what the Clinic alone can meet. I believe we are all committed to caring for as many as we are able.

The Clinic's board and staff are committed to being flexible and informed as we examine our role in the city's healthcare safety net,

and we will continue to communicate with all of you about that process. We would welcome your input—you can reach me directly at dfinney@ainq.com. In the meantime, with no end in sight to either the current economic crisis or the uncertainty about healthcare reform, patient rolls are currently growing and demand for the Clinic's services has never been stronger. Thank you, all of you, for your support of Shepherd's Clinic.

> David Finney, President Board of Directors

Shepherd's Clinic Financial Report - July 1, 2009 through June 30, 2010

vestment Income 76 Trovel tal \$693,026 Memberships, Licenses & Permits 2, Insurance 18, Laboratory Fees 37, Radiology, Anesthesiology 18, Medications, Medical Supplies 46, Computer/Office Expenses 24, Postage 4, Printing 5, Professional Fees 7,	200 283 769 024 093
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Medications, Medical Supplies 46, Computer/Office Expenses 24, Postage 4, Printing 5, Professional Fees 7,	381
Computer/Office Expenses 24, Postage 4, Printing 5, Professional Fees 7,	050
Postage 4, Printing 5, Professional Fees 7,	436
Printing 5, Professional Fees 7,	579
Professional Fees 7,	066
,	317
Utilities 18	218
Offilinos 10,	823
Telecommunications 7,	812
Janitorial/Medical Waste Mgmt. 16,	756
Repairs, Maintenance 29,	589
	450
Total \$599,	247

*Not including over \$1 million in donated services by physicians, nurses & others. Audited financial statements are available on request.

William H. M. Finney Foundation

During this year, the Finney Foundation successfully completed its capital campaign, A Home for Health. The goal of the campaign was to raise the money needed to fund the acquisition and renovation of the new home for Shepherd's Clinic and Joy Wellness Center. Through the generosity of the individuals and foundations who contributed to the capital campaign, this goal was achieved; the Foundation was able to pay off its mortgage on the Kirk Avenue property. It is very gratifying to see how much was accomplished with the money raised in the capital campaign. The wonderful facilities created for the Clinic and Joy Wellness Center enhance the ability to provide needed services to so many in our community.

While the Clinic's Kirk Avenue facilities are substantially different from the simple space in the St. Paul Street basement where it started and while Joy Wellness Center has expanded the services which the Clinic is able to offer, the Clinic has maintained the caring and supportive environment which makes it such a special place to its patients, volunteers, and staff.

Thank you to all whose donations and hard work made this possible; especially in these difficult economic times. Your generosity makes a positive difference in the lives of many people.

> Robert Kellner, President Board of Directors

Finney Foundation Financial Report - July 1, 2009 through June 30, 2010

*		' '	,	
SUPPORT AND REVENUE*			EXPENSES	
Contributions	\$1,269		Building Purchase	\$54,31
Investment Income	207		Licenses & Permits	20
Total	\$1,476		Maintenance & Repairs	1,30
			Professional Fees	5,43
			Total	\$61.25

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2010

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Union Memorial Hospital

Stanley Walker, MD

We deeply appreciate the following individuals, foundations, and others who made very generous capital campaign contributions over the past several years to establish a permanent home for Shepherd's Clinic.

Mr. & Mrs. Carlyle Barton, Jr. Dr. & Mrs. Stewart Finney

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Value of services \$30,600 Value of services > \$1M

The mission of Shepherd's Clinic is to provide quality, affordable and comprehensive health care to those in our community who cannot afford commercial health insurance, yet do not qualify for government assistance

1991

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2009 Volunteers · 305 unique volunteers donated 14,400 hours 2010

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Annual Report 2009—2010

